

CONTRACT APPROVAL FORM

(Contract Management Use only)

**CONTRACT
TRACKING NO.**

CM 2608

CONTRACTOR INFORMATION

Name: Ricoh American Corp. Copy Fax, Inc.

Address: 8475 Western Way Suite 110 Jacksonville FL 32256
City State Zip

Contractor's Administrator Name: Richard Durrant Title: Education & Government Sales Manager

Tel#: 904-296-1600 X413 Cell: _____ Email: richarddurrant@copyfax.com

Contract Name: Lease Agreement for Ricoh MPC4504EX Color Copier Contract Value: \$6,256.44

Brief Description: Ricoh 36 mo lease with Ricoh American Corp. US Communities 4400003732 for Ricoh MPC4504EX Color Copier, \$173.79 per month for 36 months.
Monochrome print @\$0.0059 per print. color prints at \$0.045 per color print.

Contract Dates : From: 02/16/2019 to: 01/16/2022 Status: X New Renew Amend# WA/Task Order

How Procured: Sole Source Single Source ITB RFP RFQ Coop. Other X

If Processing an Amendment:

Contract #: _____ Increase Amount of Existing Contract: _____

New Contract Dates: _____ to _____ TOTAL OR AMENDMENT AMOUNT: _____

APPROVALS PURSUANT TO NASSAU COUNTY PURCHASING POLICY, SECTION 6

1. Rebecca Ry 10/18/18
Department Head Signature Date
2. Justin Haynes 10/19/18
Contract Management Date
3. For Justin Dankiewicz 10.22.18
Office of Management & Budget Date
4. [Signature] 10/18/18
County Attorney (approved as to form only) Date

Solid Waste

Submitting Department

01344534-544000 & 01344534-546022

Funding Source/Acct #

RCVD COUNTY MGR
19 OCT '18 PM3:48

Comments: _____

COUNTY MANAGER – FINAL SIGNATURE APPROVAL

Michael S. Mullin, Interim County Manager

10/19/18
Date

RETURN ORIGINAL(S) TO CONTRACT MANAGEMENT FOR DISTRIBUTION AS FOLLOWS:

Original: Clerk's Services; Contractor (original or certified copy)
Copy: Department
Office of Management & Budget
Contract Management
Clerk Finance



OCTOBER 11, 2018

**PROPOSAL
FOR
NASSAU COUNTY
SOLID WASTE**

RICOH MPC4504EX COLOR COPIER	\$ 121.44
PB3240 PAPER FEED UNIT	16.13
SR3210 FINISHER-STAPLER	20.73
BU3070 BRIDGE UNIT	2.15
FAX OPTION M20	13.34

FEATURES: 45 PRINTS PER MINUTE
SCAN-PRINT-COPY-FAX
SORT-STAPLE

36 MONTH LEASE AT \$173.79 PER MONTH

MAINTENANCE AND SUPPLY AGREEMENT

**TO INCLUDE ALL PARTS, LABOR, SERVICE CALLS AND
SUPPLIES EXCEPT PAPER AND STAPLES. MONOCHROME
PRINTS AT \$.0059 PER PRINT. COLOR PRINTS AT \$.045 PER
COLOR PRINT.**

US COMMUNITIES 4400003732

Jacksonville ♦♦♦
8475 Western Way
Suite 110
Jacksonville, FL 32256
Phone: 904.296.1600
Fax: 904.296.7111

Gainesville ♦♦♦
605 NW 53rd Avenue
Suite B
Gainesville, FL 32609
Phone: 352.336.1771
Fax: 352.336.8151

Daytona Beach ♦♦♦
480 Fentress Blvd
Suite L
Daytona Beach, FL 32114
Phone: 386.252.2292
Fax: 386.252.0920

404750		EFI Impose Type FS150	4,011.90	1,725.00	139.95	97.07	75.66	63.67	53.06	48.21	43.68	41.40
		<i>Security & Misc. Accessories</i>										
100266FNG		External USB Keyboard(No bracket)	70.00	32.00	2.60	1.80	1.40	1.18	0.98	0.89	0.81	0.77
417573		NFC Card Reader Type M19	339.00	142.00	11.52	7.99	6.23	5.24	4.37	3.97	3.60	3.41
417578		External Keyboard Bracket Type M19	95.00	38.00	3.08	2.14	1.67	1.40	1.17	1.06	0.96	0.91
417111		Optional Counter Interface	81.00	34.00	2.76	1.91	1.49	1.25	1.05	0.95	0.86	0.82
GCP0001-PS1		Ricoh App For Google Cloud Print	69.00	57.00	5.10	3.55	2.72	2.25	1.94	1.72	1.56	1.43
417499		DataOverwriteSecurity Unit Type M19	479.00	172.00	13.95	9.68	7.54	6.35	5.29	4.81	4.36	4.13
415620		Embedded HotSpot Type S	961.00	435.00	38.90	27.11	20.78	17.20	14.83	13.15	11.90	10.93
EQ-RETURN-SEG2PLUS		Lease Return	250.00	-	-	-	-	-	-	-	-	-
417998	45 B&W / 45 Color	MP C4504EX	\$18,059.00	\$6,000.00	\$507.06	\$351.69	\$274.13	\$230.69	\$192.25	\$174.69	\$158.25	\$150.00
418009	60 B&W / 60 Color	MP C6004EX	\$22,015.00	\$8,058.00	\$674.03	\$467.49	\$364.39	\$306.65	\$255.55	\$232.21	\$210.36	\$199.39
006428MIU		ESP XG-PCS-15D (120 Volt, 15 Amp)	346.00	138.00	11.20	7.77	6.05	5.09	4.24	3.86	3.49	3.31
PS-NWSCBC4		Network & Scan Connect - Seg BC4	425.00	-	-	-	-	-	-	-	-	-
417585		1 Bin Tray BN3110	535.00	243.00	19.71	13.67	10.66	8.97	7.47	6.79	6.15	5.83
417485		Banner Paper Guide Tray Type M19	915.00	381.00	30.91	21.44	16.71	14.06	11.72	10.65	9.65	9.14
417484		Booklet Finisher SR3220	3,695.00	1,501.00	121.78	84.46	65.83	55.40	46.17	41.95	38.01	36.02
417488		Booklet Finisher SR3240	4,755.00	2,394.00	194.23	134.71	105.00	88.36	73.64	66.91	60.62	57.46
417587		Bridge Unit BU3070	205.00	136.00	11.03	7.65	5.96	5.02	4.18	3.80	3.44	3.26
100478FNG		Cabinet Type F	250.00	104.00	8.44	5.85	4.56	3.84	3.20	2.91	2.63	2.50
416737		Caster Table Type M3	270.00	118.00	9.57	6.64	5.18	4.36	3.63	3.30	2.99	2.83
417483		Finisher SR3210	1,765.00	708.00	57.44	39.84	31.05	26.13	21.78	19.79	17.93	16.99
417487		Finisher SR3230	3,315.00	1,675.00	135.89	94.25	73.47	61.82	51.52	46.82	42.41	40.20
417497		Imageable Area Extension Unit Type M19	95.00	38.00	3.08	2.14	1.67	1.40	1.17	1.06	0.96	0.91
417589		Internal Finisher SR3130	1,455.00	380.00	30.83	21.38	16.67	14.03	11.69	10.62	9.62	9.12
416550		Internal Shift Tray SH3070	450.00	185.00	15.01	10.41	8.11	6.83	5.69	5.17	4.68	4.44
416548		LCIT RT3030 (1500 Sheets)	1,910.00	823.00	66.77	46.31	36.10	30.38	25.32	23.00	20.84	19.75
MX417498BRA		Memory Unit Type M19 4GB	425.00	133.00	10.79	7.48	5.83	4.91	4.09	3.72	3.37	3.19
408116		LCIT PB3260	1,909.00	652.00	52.90	36.69	28.80	24.07	20.06	18.22	16.51	15.65
408114		Paper Feed Unit PB3250	759.00	247.00	20.04	13.90	10.83	9.12	7.60	6.90	6.25	5.93
408112		Paper Feed Unit PB3240	1,649.00	542.00	43.97	30.50	23.77	20.01	16.67	15.15	13.72	13.01
416615		Punch Unit PU3040 NA	983.00	402.00	32.61	22.62	17.63	14.84	12.37	11.24	10.18	9.65
416609		Punch Unit PU3050 NA	980.00	326.00	26.45	18.34	14.30	12.03	10.03	9.11	8.25	7.82
416612		Punch Unit PU3060 NA	983.00	332.00	26.94	18.68	14.56	12.25	10.21	9.28	8.41	7.97
		<i>Fax Accessories</i>										
417519		Fax Connection Unit Type M20	295.00	128.00	10.38	7.20	5.61	4.72	3.94	3.58	3.24	3.07
MX417518RA		Fax Memory Unit Type M19 64MB	95.00	30.00	2.43	1.69	1.32	1.11	0.92	0.84	0.76	0.72
417531		Fax Option Type M20	1,295.00	734.00	59.55	41.30	32.19	27.09	22.58	20.52	18.58	17.62
417533		G3 Interface Unit Type M20	845.00	354.00	28.72	19.92	15.53	13.07	10.89	9.89	8.96	8.50
		<i>Print/Scan Option Accessories</i>										
417507		Camera Direct Print Card Type M19	255.00	117.00	9.49	6.58	5.13	4.32	3.60	3.27	2.96	2.81
415814		Card Reader Bracket Type 3352	160.00	68.00	5.52	3.83	2.98	2.51	2.09	1.90	1.72	1.63
417566		Extended USB Board Type M19	375.00	375.00	30.42	21.10	16.45	13.84	11.54	10.48	9.50	9.00
417508		File Format Converter Type M19	739.00	293.00	23.77	16.49	12.85	10.81	9.01	8.19	7.42	7.03
417596		IEEE 1284 Interface Board Type M19	125.00	53.00	4.30	2.98	2.32	1.96	1.63	1.48	1.34	1.27
417493		IEEE 802.11a/g/n Interface Unit Type M19	739.00	300.00	24.34	16.88	13.16	11.07	9.23	8.39	7.60	7.20
417524		IPDS Unit Type M20	1,645.00	725.00	64.83	45.19	34.63	28.67	24.72	21.92	19.83	18.21
416869		Key Counter Bracket Type M3	131.00	63.00	5.11	3.55	2.76	2.33	1.94	1.76	1.60	1.51
417428		OCR Unit	335.00	139.00	11.28	7.82	6.10	5.13	4.28	3.89	3.52	3.34
418055		Postscript3 Unit Type M33	589.00	245.00	19.88	13.79	10.75	9.04	7.54	6.85	6.20	5.88
417501		XPS Direct Print Option Type M19	115.00	46.00	3.73	2.59	2.02	1.70	1.41	1.29	1.16	1.10
		<i>Fiery Options</i>										
404602		Auto Trap TYPE FS-100	725.00	508.00	41.21	28.59	22.28	18.75	15.63	14.20	12.86	12.19
417925		Fiery Controller E-23C	6,279.00	2,425.00	196.74	136.45	106.36	89.51	74.59	67.78	61.40	58.20
404751		EFI Compose Type FS150	2,005.00	862.00	69.93	48.50	37.81	31.82	26.52	24.09	21.83	20.69
404750		EFI Impose Type FS150	4,011.90	1,725.00	139.95	97.07	75.66	63.67	53.06	48.21	43.68	41.40
007183MIU		EFI Productivity Pack for Fiery E22b E22c	5,000.00	3,435.00	278.68	193.29	150.66	126.79	105.66	96.01	86.97	82.44
007091MIU		Fiery CPS v4	3,260.03	2,100.00	170.37	118.17	92.11	77.51	64.60	58.70	53.17	50.40
007095MIU		Fiery ES-2000 Spectrophotometer	1,294.75	905.00	73.42	50.92	39.69	33.40	25.29	22.91	21.72	21.72
404600		Hot Folders TYPE FS-100	725.00	508.00	41.21	28.59	22.28	18.75	15.63	14.20	12.86	12.19
404601		Spot On Type FS100	725.00	508.00	41.21	28.59	22.28	18.75	15.63	14.20	12.86	12.19
		<i>Security & Misc. Accessories</i>										
417499		DataOverwriteSecurity Unit Type M19	479.00	172.00	13.95	9.68	7.54	6.35	5.29	4.81	4.36	4.13
417578		External Keyboard Bracket Type M19	95.00	38.00	3.08	2.14	1.67	1.40	1.17	1.06	0.96	0.91
100266FNG		External USB Keyboard(No bracket)	70.00	32.00	2.60	1.80	1.40	1.18	0.98	0.89	0.81	0.77
417573		NFC Card Reader Type M19	339.00	142.00	11.52	7.99	6.23	5.24	4.37	3.97	3.60	3.41
417111		Optional Counter Interface	81.00	34.00	2.76	1.91	1.49	1.25	1.05	0.95	0.86	0.82
417595		Smart Card Reader Built-in Unit Type M19	105.00	45.00	3.65	2.53	1.97	1.66	1.38	1.26	1.14	1.08
415620		Embedded HotSpot Type S	961.00	435.00	38.90	27.11	20.78	17.20	14.83	13.15	11.90	10.93
EQ-RETURN-SEG2PLUS		Lease Return	250.00	-	-	-	-	-	-	-	-	-
417667	65 B&W / 65 Color	MP C6503	\$37,775.00	\$15,073.00	\$1,243.15	\$862.23	\$672.07	\$565.57	\$471.34	\$428.28	\$387.98	\$367.75

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Ricoh Contract

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Multifunction Devices/Managed Print Services

Lead Agency:

Fairfax County, Virginia

Contract Number:

4400003732

3 year, 5 month initial term, February 11, 2013 - June 30, 2016

Option to renew for (6) additional (1) year periods or any combination thereof

The contract is renewed for three (3) years, effective July 1, 2016 through June 30, 2019


Contract Updates

Amendment 7 added to Contract Amendments on August 15, 2017

[REQUEST INFORMATION](#)

Postings

No. of suppliers who responded to RFP: 3

Posting Information:

U.S. Communities: Current Solicitations

Canadian MERX Public Tenders

Onvia Demand Star

Fairfax County

Association of Oregon Counties

State of Hawaii and Oregon

Date Posted:

May 11, 2012 to June 19, 2012

May 11, 2012 to June 19, 2012

May 11, 2012 to June 19, 2012

May 11, 2012 to June 19, 2012

May 11, 2012 to June 19, 2012

May 11, 2012 to June 19, 2012

Contract Documents:

[Contract Number 4400003732](#)[Notice of Award](#)[Contract Amendments](#)[Master Lease Agreement](#)[Equipment Sale and Maintenance Agreement](#)

RFP Documents:

[RFP 2000000264](#)[Attachment A](#)[Attachment A 1](#)[Attachment B](#)[Attachment C](#)[2000000264 Addenda](#)[RFP Posting Document](#)

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